

# ZISHAAN M. HAYATH

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## EXPERIENCE

### Opera Solutions

*Boutique management consulting firm*

**New York City, USA / New Delhi, India**

2006 - date

### Associate Consultant

- Worked on strategy and operations projects for global fortune 100 clients in North America, Europe and Asia
- Structured a \$1.4 bn print out-sourcing deal to turn around a bleeding \$2.4 bn publishing house acquired by a PE firm
- First employee of the India office; worked extensively on firm development and new office set up in India

### ITC Limited

*\$16 bn Tobacco and FMCG major in India*

**Bangalore, India**

2005 - 06

### Assistant Manager

- Worked to set up and stabilise a INR 160 mn greenfield biscuit plant in Chennai with 30,000 TPA capacity
- Recruited and trained 120 permanent employees and 400 temporary workers for the unit
- Underwent ITC's management training program in 3 cigarette manufacturing plants and 7 food factories across India

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## EDUCATION

### Indian Institute of Technology (IIT) Bombay

B. Tech and M. Tech, Department of Civil Engineering, CPI: 8.56/10.0

**Mumbai, India**

2000 - 05

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## OTHER INFORMATION

### Extra-Curricular Activities

- **Overall Coordinator**, Techfest 2004, IIT Bombay  
Led a team of 20 managers and 300 student volunteers to conduct IIT Bombay's annual technology festival and the biggest collegiate festival in Asia, 2003 - 04
- **Manager Lecture Series**, Techfest 2003, IIT Bombay  
Led a team of 35 student volunteers to organise lectures and panel discussions by likes of Dr. Richard M Stallman, Dr. R Chidambaram, Prof. MGK Menon for an audience of 15,000 at IIT Bombay, 2002 - 03
- **Member of Editorial Board**, InsighT, IIT Bombay  
Served as editorial board member of IIT Bombay's monthly student magazine for 4 years and actively contributed investigative articles and columns, 2001 - 2005

### Awards

- **Organisational Citation**, IIT Bombay, awarded to 5 in 5000 for organisation and voluntary contribution, 2000 - 05
- **Organisational Colour**, IIT Bombay, awarded to 10 in 5000 for leadership and organisation skills, 2004
- **Cultural Colour**, IIT Bombay, awarded to 10 in 5000 for excellence in fine arts and literary activities, 2002
- **Cultural Champion**, Yuv-Tal youth festival, 1998
- **Gold Medal** from the **President of India**, state-level essay writing competition, 1997
- **Best All Rounder**, All Saints High School, 1992, 1994 and 1997
- **Certificate of Excellence**, All India Talent Search, 1992

### Miscellaneous

- Avid traveler, back-packer and author of travel blog *Wanderlust*
- Advanced amateur photographer and author of award winning photoblog *Point and Shoot*
- Enjoy painting, reading and web design
- Conversant in English, Hindi, Telugu, Urdu